



# DAVE CANTIN GROUP

*The Automotive Acquisition Specialists*

## Company Background

### Dave Cantin Group

The Dave Cantin Group (DCG) is a nationwide, full-service automotive mergers and acquisitions (M&A) firm headquartered in New York. Formed by Dave Cantin in 2017, the firm is on track to becoming the world's largest automotive dealership M&A firm.

Today the company has dealership listings worth more than \$3 billion with regional offices in California, Florida, Illinois, New York and Texas.

### Services for Clients

DCG currently offers a broad range of professional services, including the management of:

- Simple buy/sell acquisitions
- Multi-dealership acquisitions
- Private equity transactions
- Employee buy-ins
- Minority investor programs
- Succession planning

### Dave Cantin

Dave Cantin, DCG's founder and CEO, started his career as a new-car salesman out of high school. By age 21 he had become the general manager of the New Jersey dealership group where he worked. He went on to become a partner and help build one of the nation's largest dealership groups. After selling his interest in the group, he joined an automotive M&A firm, where he put together the second-largest automotive dealership acquisition in U.S. history.

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Headquarters:  
41 Madison Avenue, 31st Floor  
New York, NY 10010-2202  
800.722.8621



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[www.davecantingroup.com](http://www.davecantingroup.com)  
Offices: New York, Florida,  
Chicago, Dallas, California

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## **The DCG Team**

In addition to Cantin, the DCG management team includes:

- Brian Brown – Chief Operating Officer
- Stephen Jones – National Director of Acquisitions
- William “Woody” Woodward – Managing Director – Northeast
- Dan Simonson – Managing Director – Southeast
- Tony Karabon – Managing Director – Midsouth
- Mark Dwyer – Managing Director – Midwest
- George Pero – Managing Director – West

Each executive has from 10 up to more than 30 years of auto industry experience coupled with in-depth M&A expertise. The DCG team collectively has participated in or directly closed dealership acquisitions worth more than \$10.5 billion. Cantin personally has closed transactions valued at more than \$2 billion.

## **The DCG Difference**

DCG believes in establishing a strong relationship with its clients to ensure a successful, seamless business process from beginning to end. A thorough understanding of the dealership, its principals and their goals are critically important.

For DCG, the process is hands-on, thorough and candid. The firm carefully analyzes a dealership’s value, keeping dealership ownership informed throughout the entire buy-and-sell process. DCG’s extensive experience working with investor groups, private equity firms, investment funds, dealers, industry experts and OEM management helps ensure success.

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## **DCG Gives Back**

The group's successful partnership approach to the buy-and-sell process is coupled with a firm commitment to community service and charitable giving. Dave Cantin personally has helped raise more than \$150 million in the fight against pediatric cancer. DCG also is committed to donating a percentage of its revenue to the cause. A cancer survivor himself, Cantin has dedicated a significant amount of personal time and effort to finding a cure for childhood cancer and has served as a board member for a number of cancer-related charitable organizations, including Hope & Heroes at Columbia University Medical Center, Project Ladybug, and Hyundai Hope on Wheels.

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